
TIPTON COMMUNITY SCHOOL CORPORATION
MEMORANDUM

TO: Board of School Trustees

FROM: Kevin Emsweller, Superintendent

DATE: 03/03/2020

RE: Apple Lease for New Laptops (Staff)

It is being recommended that the lease with Apple to purchase 120 MacBook Air laptops for certified staff be approved. The current devices being used were purchased in 2012 and 2014. They are in need of replacement. We have two options:

1. These devices can be purchased on a 4-year lease similar to what we do with the student devices. The total amount of the lease is \$114,600 with a finance rate of 1.9%. This also reflects a \$2,880 discount from Apple.
2. These devices can be purchased outright. The cost would be \$112,680 which reflects a \$4,800 discount from Apple. This would also save \$1,920 over all from Option 1.

It is recommended that we take the second option for the purchase of the laptops for staff. While the savings is under \$2000, by not placing these devices on a lease, this would preserve the current four-cycle we are on with the purchase/leasing of the student devices.