
TIPTON COMMUNITY SCHOOL CORPORATION
MEMORANDUM

TO: Board of School Trustees

FROM: Kevin Emsweller, Superintendent

DATE: MAY 2, 2018

RE: Food Service Contract

It is recommended that we renew the contract with Aramark for the 2018-2019 school year. This year's projected return as of April is \$52,510. For 2018-2019, Aramark is guaranteeing a client estimated return of \$46,588. This projection is down because of the declining enrollment (and thus the number of meals served) and the use of four eLearning days in which, meals will not be served.

Tipton Community School Corporation has contracted with Aramark for the past number of years. Four years ago, we went through the bidding process and had another vendor compete for our business. While we were impressed with the competitor, we decided to maintain the relationship with Aramark and review their contract on a yearly basis.

The Food Service Business in schools has been challenging in the school for the past few years with the increasing number of federal regulations that need to be met. While we continue to meet those challenges, there are those who have a stereotyped concept of school cafeteria food. Students who choose to eat in the cafeteria find their meals taste good and they are nutritious. Our biggest challenge today is the declining enrollment and thus a declining meal count (revenue). While we lost almost 100 students this year, the cafeteria has seen a decline of 50 meals served per day (average).

We continue to look closely at the Food Service Department. Adam Proulx, Food Service Director, has met with me on numerous occasions. He has brought continuity and creativity to the department. He has worked well with the staff and is always looking for ways to improve the services to the students – not only with the quality of the food but the presentation as well. He continues to look at the capital needs of the kitchen areas, working closely with the Maintenance Department for repairs and looking for the best prices in replacements.

I believe that we have seen improvements in our Food Service Department under the leadership of Mr. Proulx and Aramark. It is recommended that we renew the contract with Aramark for the 2018-2019 school year.